

# FACT SHEET

## ECOLAB EMEA

Europe, Middle East and Africa  
June 2012

With 2011 pro forma sales of \$11 billion and more than 40,000 employees, Ecolab Inc. (NYSE: ECL) is the global leader in water, hygiene and energy technologies and services that provide and protect clean water, safe food, abundant energy and healthy environments. Ecolab delivers comprehensive programs and services to the food, energy, healthcare, industrial and hospitality markets in more than 160 countries. For more Ecolab news and information, visit [www.ecolab.com](http://www.ecolab.com)

### Ecolab has served customers in EMEA (Europe, Middle East and Africa) for more than sixty years:

- ▲ Headquartered in Zurich, Switzerland, Ecolab delivers products, services and solutions to customers through operations in more than 41 countries across Europe, Middle East and Africa.
- ▲ EMEA region generates 30% of Ecolab's global sales.
- ▲ Ecolab employs more than 10,000 employees in EMEA.
- ▲ Ecolab EMEA holds ISO 9001, ISO 13485 and ISO 14001 certifications.

### Markets Served:

- ▲ Foodservice
- ▲ Hospitality
- ▲ Food & Beverage Processing
- ▲ Food Retail
- ▲ Commercial Facilities
- ▲ Healthcare
- ▲ Government and Education
- ▲ Laundry
- ▲ Vehicle Care
- ▲ Energy, Oil and Gas
- ▲ Food, Beverage and Pharmaceuticals
- ▲ Manufacturing
- ▲ Mining and Mineral Processing
- ▲ Power Generation
- ▲ Primary Metals
- ▲ Pulp and Paper

### Innovation:

- ▲ 1,400 Ecolab scientists throughout the world
- ▲ 200 scientists in EMEA
- ▲ Three R&D Centers

Areas of innovation include: Formulation, Dispensing, Packaging and Data Management.

### Global Trusted Partner:

Ecolab has forged its industry leadership position through a commitment to excellence that extends across all of its people, products, solutions and services. This leadership has been recognized through awards such as:

- ▲ **World's Most Ethical Companies:** In 2012, Ecolab was named one of the world's most ethical companies for a sixth consecutive year by Ethisphere Institute. The fundamental criteria used to measure companies encompassed ethical leadership and corporate social responsibility - which are integral to the way we do business.
- ▲ **Best Places to Work™ award:** In 2011, for the second consecutive year, Ecolab was named to iSixSigma Magazine's Best Places to Work for Six Sigma professionals for our training programs, compensation packages, rewards and recognition, employee satisfaction and overall Lean Six Sigma culture.
- ▲ **Leader in Climate Innovation:** In 2012, Ecolab was named a leader in the Maplecroft Climate Innovation Index (CII), for the third consecutive year. The award recognizes global companies that demonstrate superior management, mitigation and adaptation in climate innovation. Ecolab received the Overall Leader's Rank of 43 and ranked 25th for Adaptation, by incorporating climate impacts into company strategy and operations.

### Our Products, Programs and Services:

- ▲ Clean and sanitize environments
- ▲ Disinfect surfaces
- ▲ Keep food supplies safe
- ▲ Prevent the spread of infection
- ▲ Increase efficiency
- ▲ Conserve resources
- ▲ Save water and energy
- ▲ Increase production and revenue
- ▲ Enhance process efficiency
- ▲ Extend asset life
- ▲ Improve customers' end products
- ▲ Enhance air quality

For more information on Ecolab,  
please visit: [www.ecolab.com](http://www.ecolab.com)